



Black Knight Risk Management

REGULATOR-GRADE JUDGMENT. OPERATOR-LEVEL EXECUTION.

SERVICE-DISABLED
VETERAN-OWNED
SMALL BUSINESS

FOR COLLEGES & UNIVERSITIES

A university holds the data a bank holds, runs AI in systems students cannot opt out of, and trains the people who will defend both.

Black Knight Risk Management is a boutique advisory firm founded by a former OCC and NYSDFS IT and cybersecurity bank examiner. We work with colleges and universities on two fronts: the institution's own cyber, AI, and vendor risk, and the practical readiness of the students it is sending into those jobs.

WHAT WE DO

- ◆ **Incident Response Tabletop Exercises.** OPERATION DANGER CLOSE puts participants in executive roles during a live breach scenario and makes them decide under a clock. Runs in any classroom in one class period for 5 to 30 people. No lab, no laptops, no software. We bring the printed materials.
- ◆ **Guest Instruction and Executive Education.** Sessions on AI regulation, cyber risk, and technology governance for classes, student organizations, and faculty. Built as structured curriculum, not a talk.
- ◆ **AI Governance for Institutional Use.** Admissions, advising, proctoring, research computing, and the tools departments adopted without telling IT. Anchored to the NIST AI RMF and ISO 42001.
- ◆ **Information Security Program Assessment.** Review against the GLBA Safeguards Rule that applies to student financial aid data, measured the same way we measured it inside banks.
- ◆ **Third-Party and EdTech Vendor Risk.** Oversight of the vendors holding your student data, including the models those vendors update without telling you.
- ◆ **Cabinet and Trustee Translation.** Technical risk stated as financial, operational, and reputational impact, in the language your board and your general counsel already use.

Next: a cyber resilience clinic where students perform supervised risk assessments for small businesses and community organizations, developed with Netswitch, whose institutional learning model already runs at six universities.

PROVEN RESULTS

- ▶ **Baruch College, CUNY.** Designed and facilitated OPERATION DANGER CLOSE, a live financial sector breach simulation for a full student cohort. 100% participant satisfaction on post-exercise survey. Delivered in partnership with Sentricus.
- ▶ **New York Institute of Technology.** Invited after the Baruch delivery for a student exercise and a session in the School of Management High School Business Academy, December 2026.
- ▶ **Federal Whiplash, State Patchwork.** A three-part executive briefing series on the federal and state divergence in U.S. AI regulation, delivered to 74 cybersecurity executives across a national community of security leaders.
- ▶ **Reach.** 174 executives, practitioners, and students across six engagements in 2026.

WHAT YOU GAIN

Students who have held a role and answered for a decision under pressure. An institutional risk picture written in plain terms. A partner who has run the examinations your peer institutions are starting to worry about.

WHY BLACK KNIGHT

- ◆ **We have sat in the regulator's chair.** Founded by a former federal (OCC) and state (NYSDFS) IT and cyber examiner with direct examination experience at institutions from under \$1B to roughly \$5T in assets.
- ◆ **We teach from real incidents.** The tabletop scenario mirrors a 2023 managed file transfer compromise that hit thousands of organizations across the financial sector. The real case is revealed and debriefed at the close.
- ◆ **We build curriculum, not appearances.** Every exercise ships with a facilitator run-of-show, role assignments, a decision scorecard, and an assessment instrument.
- ◆ **We measure outcomes instead of counting attendance.** Participant satisfaction is surveyed and reported.
- ◆ **We know the campus side.** MS in Cybersecurity from the New York Institute of Technology, and a West Point graduate and former Army officer who led a 50-person team on a \$100MM defense technology program.

WHERE TO START

Classroom Tabletop. One class period. Any room. We supply everything and facilitate.

Guest Session. A 60-minute briefing for a class, a student organization, or your leadership team on where AI and cyber regulation is heading.

Program Conversation. A 30-minute call on where your institution's cyber, AI, and vendor risk actually sits, and what a first engagement would look like.

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Certified Service-Disabled Veteran-Owned Small Business (SBA) and HUBZone Small Business (SBA). New York State Service-Disabled Veteran-Owned Business (SDVOB) and Minority-Owned Business Enterprise (MBE).